# Increase Your Aftermarket Revenue Stream with GeoSeal<sup>®</sup>

FA57Fifteen

GeoSeal®

Give us 15 - we will give you targeted fluid cleanliness concepts **for your machine**.



### Why Do I Need GeoSeal?

Ask yourself these questions:

- What is your aftermarket retention rate when it comes to your replacement elements?
- What does your aftermarket revenue stream look like?
- Are you seeing more warranty claims for your product/equipment?
- Have you seen a lack of productivity and reliability on your product/equipment?

All of these questions can safely be answered by using a quality protected solution such as the GeoSeal<sup>®</sup>



## Introducing: GeoSeal®

Patented offering from Schroeder

Provides a unique way for you to retain your replacement element business

Keep your filter's performance at the level that it was supplied

Critical sealing arrangement between the housing and element takes on a new, geometric shape other than the standard circular arrangement





# Introducing: GeoSeal®

Overall performance of the element is not sacrificed compared to the standard Schroeder product

- Doesn't Change:
  - Pressure Drop Factors
  - Beta Efficiency / Stability Values
  - Dirt Holding Capacity
  - Overall Dimensions

Only the end cap's ID shape and the seal shape change







### Value to YOU!

By switching your filter to a GeoSeal<sup>®</sup> solution, we will work with you to show your potential to increase your aftermarket revenue stream and retention rate!

GeoSeal<sup>®</sup> calculator on our website: https://schroederindustries.com/Do wnloads/Pages/DistributorResourc es.aspx





<b>Development of spare elements</b> sample calculation				
Data:				
Machines per year:	1000	*		I
Element changes per year:	2	*		\$
Spare elements without spare part strategy:				Ν
Share	35%	*		Ν
Price to OEM	\$30.00	*		A
Price to MRO	\$78.29	*		
Spare elements with spare part strategy:				\$
Share	100%	*		Ν
Price to OEM	\$40.20	*		Ν
Price to MRO	\$132.97	*		A

#### Result:

#### Status after 5 years (accumulated): Margin with strategy: \$2,087,325.00 Margin without strategy \$380.283.75 \$1,707,041.25 Additional revenues:

#### Status after 10 years (accumulated):

Additional revenues:	\$7,207,507.50
Margin without strategy:	\$1,605,642.50
Margin with strategy:	\$8,813,150.00



#### Quantity and margin development over 10 years

### Interested to learn more?

Select 1-5 items pertaining to the topic you are interested

- Click the "Request Information" button located directly under the product photo
- Mention "Fast Fifteen" in the comments section and a representative will be in touch

